

**FINE
CAR^{CO.}**

SELLING GUIDE

HAVE A QUESTION?
WE'VE GOT THE ANSWER.



THE BASICS

How much does it cost to sell with Fine Car Company?

Listing with us is completely free and you'll receive 100% of the selling price.

How do I know if my car is right for Fine Car Company?

We pride ourselves on our broad selection of vehicles from classic vintage motors to luxury collectables. So, whether it's the age, design, engineering or brand that makes your car unique, we can help find you the right buyer.

COMPLETELY
FREE

YOU RECEIVE
100%



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CONSIGNMENT

Will my car automatically be consigned?

Whilst we can't guarantee that every car will be consigned, we can guarantee that we will consider every offering fairly and in detail.

Can I discuss a consignment without committing?

Absolutely! If you would like to discuss a consignment with no obligation, please get in touch with us and we'd be happy to talk you through the process and answer any questions you may have.

GETTING STARTED

What information will I need to give you to get started?

The first stage of consigning an auction lot is to complete our online form. We will then contact you to find out a bit more information and, once we've agreed to consign your vehicle, we'll work with you to craft an enticing, detailed and bespoke listing.

How much detail will I need to provide about my car?

One of the many reasons people choose to sell with us is that we provide thorough and accurate listings which really are 'sold as seen'. The more detail, the better, including age, history, condition and appearance.

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Can I check my listing before it goes live?

We share every listing with the seller before it goes live and require approval from the seller of its accuracy.

Can I set a reserve?

You can set a reserve, and we will work with you to agree a realistic value in advance. The reserve can be reduced or withdrawn by contacting us and requires a mutual consent to adjust during the process.

Can I interact with buyers during the auction?

Each listing has a comments section, where potential buyers can post questions during the auction. We recommend sellers keep a close eye on their listing during the 7-day auction and respond as quickly as possible.

Someone has posted a negative comment on my listing – what can I do?

If you feel a negative or inaccurate comment has slipped through our moderation process, please do let us know.

THE AUCTION

Will buyers want to view my car?

Many buyers are happy to purchase a lot unseen, however we do ask sellers to make their cars available for viewings where possible.

In the case of a viewing, buyers and sellers must not engage in any activity that could lead to the purchase of a vehicle outside of Fine Car Company. In such a case, the seller would be liable for the fees that would have been paid by the buyer, based on the last reserve agreed or our minimum charge.

Can I bid on my own lot?

No. Neither you, nor a friend, relative or associate can bid on your lot.





THE AUCTION

Can I withdraw my lot?

You cannot withdraw your lot once submitted and the auction has gone live. If you do decide to withdraw at this stage, you will be liable for the fees owed to Fine Car Company, in accordance with our terms and conditions.

What happens once my car has sold?

If your car sells at auction, the buyer will be charged a fee of 5% of the sale value plus VAT, payable to Fine Car Company. Once the monies are received, we will introduce the buyer and seller to complete the transaction directly.

What happens if my reserve is not met?

If the reserve price is not met at the end of the auction, we will contact the seller with the highest bid. The seller will then have a 24-hour window to accept or reject this offer. Fine Car Company will monitor your listing through the auction period and contact you to discuss adjusting the reserve price if the traction is not as high as we'd hoped for your listing.

Do you keep the details of my listing on the site?

If an auction doesn't meet the reserve, we will remove the listing from our website, although it may still be accessible through Google searches. If a car is sold, we move the listing to our 'Sold' section, removing only the unsuccessful bids and comments.

What are your liabilities?

Whilst we conduct our verification process, Fine Car Company will not be liable to the seller or buyer for the contents of the listing.

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**HAVE YOU GOT
MORE QUESTIONS?
GET IN TOUCH**

Email | info@finecarcompany.com

Web | finecarcompany.com

